



AEO Consulting
Cost Effective Investment Solutions

www.aeogroup.com

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Executive Summary



AEO Consulting is an investment advisory specialist division of AEO (Group) Ltd which delivers a cost effective business solutions to its clients world-wide.

Our clients come from various sectors including:

- Transportation (Road, Rail, Air and Marine),
- Property
- Building
- Hotel and Hospitalities
- Oil & Gas and Petrochemicals
- Utilities (power, telecommunications and water)
- Civil Engineering

Our main areas of expertise covers:

- Transportation Consultancy
- Business Consultancy
- Project Consultancy
- Contract & Dispute Resolution Consultancy

AEO Consulting is committed to the provision of competitively priced, high quality consultancy support to its clients world-wide where the client's objectives are the development of strategic plans and effective business operations for the achievement of sound financial performance and best business practices

AEO Consulting success is derived largely through its project management style and by fostering a long term relations with its clients.

For any query about AEO Consulting, please contact us at consulting@aeogroup.com

Business Consultancy



AEO Business Consultancy recognizes the dynamics of the current global business environment and the need for companies to focus on their core competencies to deliver shareholders value.

We draw upon a vast pool of experienced staff and , Associates:

- Industrialists;
- Experts in Corporate and Business Strategy;
- Business Managers;
- Company Doctors & Corporate Finance Managers;
- Management Accountant;
- Ex-Bankers and financial Analyst;
- IT & E-business Specialist;
- Interim Managers;
- Public Sector Managers;
- Lawyers;
- Engineers; and
- Constructors.

Alongside these individuals we retain strong links with Industry Experts and Leading Academic Institutions in practically every field of Built Environment, Infrastructure and Construction related business.

With collective experience of core staff in excess of 100 years, working at various levels across the corporate business environment world-wide, we are able to offer our clients high level bespoke Strategic Business Consultancy services:

- Corporate Strategy & Development
- Market & Business Development
- Web Development & Management, Web Promotion
- Investment Strategy & Appraisal
- Corporate & Project Turnaround
- Interim Management
- Due Diligence
- Institutional Strengthening & Development
- Public Sector Advisory Services

Transport Consultancy



AEO Transport Consultancy was formed through strategic partnering with other transport specialist consultancy and major well renowned academic institution in the UK, and leading UK and African based Aviation Transport Consultancy firms.

AEO Transport Consultancy offer a broad range of services, which can be tailored to suit individual clients needs, in the areas of:

Sector:

- Aviation
- Road
- Rail
- Port & Maritime

Services offers includes:

- Corporate Strategy
- Business Planning
- Operational efficiency
- Technology enhancement system
- Performance & Quality Improvement

At AEO, we are committed to the provision of competitively priced, high quality consultancy support to companies in the Transport industry, world-wide where the client's objectives are the development of strategic plans and current operations for the achievement of sound financial performance and best business practices.

The successful delivery of our assignment is ensured through adopting effective project management combined with carefully selected consultants to match, exactly, the specific skills defined in the client's brief.

Consultancy teams are assembled exclusively from a selected list of consultants across all the principal disciplines of transport expertise.

Project Delivery



AEO Project Delivery Consultancy philosophy is to act as an extension to its clients organisation, by providing total holistic project delivery support, with the ultimate objective to ensure our client investments projects are well planned, implemented and completed to programme, quality and budget.

AEO core staff have an extensive multi million dollar project delivery experience in UK and overseas countries, working for :

- Private sectors;
- Public sectors;
- International Funding Agency;
- International Government;
- Banks and Financial Institutions;
- Project Promoters;
- Owners; and
- Operators.

With collective experience of core staff in excess of 75 years, working at various levels across the corporate business environment world-wide.

We are able to offer our clients high level strategic Project Delivery Consultancy services:

- Project leadership
- Contract & Procurement Advise
- Design Interface Management
- Commercial Management
- Programme Management
- Construction Management

Contract and Dispute Resolution



AEO Contract & Dispute Resolution Consultancy's priority is to provide contractual advice and resolve disputes in the least damaging approach that preserves business relationships at a minimum expense.

Areas of expertise include:

- Litigation Support
- ADR
 - Arbitration;
 - Adjudication;
 - Mediation; and
 - Facilitation
- Contract Strategies
- Contract Negotiations
- Commercial Settlement
- Dispute Management
- Expert Witness & Expert Determination

We have a deep understanding of procurement process; extensive experience of handling disputes; expertise in presenting and resolving conflicts on complex situations; and thorough understanding of the perceptions and objectives of stakeholders (public sectors, private sectors, funders, consultants, contractors and insurers).

With over 75 years' collective experience, AEO Consultancy key staff and Associates are experienced on all aspects of the dispute resolution techniques and are well recognised and respected in the industry as experts in the following sectors

- Building & Properties
- Transportation
- Chemical
- Infrastructure
- Oil & Gas
- Utilities (Water, Power & Energy)